

# EDGE: Execution Coaching Questions Guide

*Ask better questions to unlock progress, ownership, and alignment.*

EDGE Core Toolkit # 14 – Gain | Breakthrough Edge



## Purpose

The Execution Coaching Questions Guide is a practical tool for managers, facilitators, or advisors supporting teams through delivery. It provides targeted prompts to help teams clarify ownership, resolve blockers, and refocus on execution outcomes — without micromanaging. Used regularly, it builds team maturity and momentum.

## When to Use

Use this guide during weekly check-ins, initiative reviews, performance discussions, or when execution feels slow, stalled, or misaligned. The questions are categorized to support different facilitation moments: clarifying, unblocking, escalating, and reinforcing accountability.

## Coaching Categories & Sample Questions

### 1. Clarify Ownership & Focus

- Who owns this deliverable — and is that clearly understood by all involved?
- What does success look like for this step or milestone?
- Are the expectations clear to everyone involved?

### 2. Identify & Resolve Blockers

- What's currently slowing progress — and where is it coming from?
- What conversations or decisions are we waiting on?
- What has been tried so far to move things forward?

### 3. Escalate or Delegate Effectively

- Is this something the team can solve — or does it need support from another level?
- Have we clearly framed the ask or decision required?
- Who else needs to be involved to resolve this quickly?

### 4. Reinforce Accountability & Learning

- What's one thing we'll do differently next time based on this experience?
- Have we captured the lessons from this delivery round or sprint?
- Are we holding the right people accountable in the right way?

## Optional Output

Use these questions to facilitate consistent execution conversations. Over time, integrate into review agendas, delivery retrospectives, or team coaching sessions.